

Fletcher Longstaff

## Introduction of a solution for the secure, digital exchange of private data of clients including auditable proof of compliance.



“We use RMail to ensure we deliver our emails securely and safely to our clients. It has helped us massively from a compliance point of view and ensures we have a full audit trail of all emails we send by RMail.”

Adam Cheal - Owner

### PROJECT

Director Adam Cheal, wanted to be sure that his staff were sending emails securely, and fully compliant with data protection legislations.

### SOLUTION

A simple, but powerful add-on providing secure email services at the touch of a button.

### BENEFITS / ADVANTAGES

- Simple and straightforward implementation
- Registered Receipt (Compliance Record) to demonstrate compliance
- Auditable Proof of Compliance
- No portals or sign-up's required recipients
- Easy transmission of large files
- Elimination of need for 3rd party large file transfer website services

### ABOUT FLETCHER LONGSTAFF

Fletcher Longstaff are experienced, qualified conveyancing lawyers based in Lincoln.

An award winning team, who specialise in residential conveyancing and property law.

Providing expert conveyancing on a national level, the team of online conveyancers are always on hand to help.





## THE STORY

The RMail team at Frama have provided Fletcher Longstaff with the complete suite of RMail functions. Each member of staff now has the unique RMail button installed on to their desktop computers. When it comes to communicating with clients, no file is too large conveyancing documents are signed instantly via the e-signature tool. When an email contains personal data, they simply send it via the Frama RMail button. No fuss, no extended logins.

## CO-OPERATION AND ROLL OUT

Within 3 hours of FL giving the go ahead, the account was live, active and ready to go. Frama's RMail specialist, provided personal support and assistance to all of the team. In a single afternoon, Frama UK made sure that every user was up and running and fully trained by the end of the day.

## THE VERDICT

With many email encryption services available, it is not always easy to know which solution to choose.

Frama RMail provides a unique Registered Receipt proving your compliance with data protection legislation. Without this element, it is not possible to provide evidence of compliance within any audit or legal dispute.

The security afforded by an encrypted email service adds to the value of the product, securing both sender and recipient against possible data breaches.

These key benefits combined with ease of use for sender and receiver makes RMail the number one choice for email security and compliance.

Read more about Fletcher Longstaff here: <https://fletcherlongstaff.com/>

